

## RAYMOND ROBERTSON

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### CURRENT POSITION

Professor of Economics, Department of Economics, Macalester College, 2009-present.  
Director, Latin American Studies Program, Macalester College, 2006-present.  
Research Associate, CLACS, University of Wisconsin, Milwaukee

### EDUCATION

Ph.D., Economics, University of Texas at Austin, May 1997 Dissertation: Labor Market Consequences of International Economic Integration. Advisors: Daniel Hamermesh, Gordon Hanson.

M.S., Economics, University of Texas at Austin 1995

B.A. Political Science/Econ. May 1991, Magna Cum Laude, ΦBK, Trinity University, San Antonio, TX

### EMPLOYMENT HISTORY

Associate Professor of Economics, Department of Economics, Macalester College, 2003-2009

Assistant Professor of Economics, Department of Economics, Macalester College, 1999-2003.

Assistant Professor of Economics, Department of Economics, The Maxwell School of Citizenship and Public Affairs, Syracuse University, 1997-1999.

Assistant Instructor, Department of Economics, University of Texas at Austin 1996-1997.

Visiting Professor, Department of Economics, ITESM-EGA (Mexico City) Winter/Spring, 1996.

### PUBLICATIONS

Hanson, Gordon, and Robertson, Raymond (2009?) "China and the Manufacturing Exports of Other Developing Countries" *forthcoming in* Feenstra, Robert and Shang-Jin Wei, Editors China's Growing Role in World Trade, National Bureau of Economic Research. Also NBER Working Paper 14497.

Skidmore, Mark; Toya, Hideki; Robertson, Raymond (2009?) "A Reevaluation of the Effect of Human Capital Accumulation on Economic Growth: Using Natural Disasters as an Instrument" *forthcoming, Eastern Economic Journal*.

Robertson, Raymond; Kumar, Anil; Dutkowsky, Donald (2009) "Purchasing Power Parity and Aggregation Bias in a Developing Country: The Case of Mexico" *Journal of Development Economics* 90(2), November: 237-243.

Robertson, Raymond (2009) "Estimating International Labor Complementarity: Some Preliminary Results", in Soloaga, Isidro (ed) Sobre México: Temas actuales de política económica Universidad Popular Autónoma del Estado de Puebla (UPAEP), Puebla, Mexico, 53-70.

Robertson, Raymond; Brown, Drusilla; Pierre, Gaëlle; Sanchez-Puerta, Laura (eds.) (2009) Globalization, Wages, and the Quality of Jobs Five Country Studies, The World Bank, Washington, D.C.

Neak, Samsen; Robertson, Raymond (2009) “Globalization and Working Conditions: Evidence from Cambodia” in Robertson, Raymond; Brown, Drusilla; Pierre, Gaëlle; Sanchez-Puerta, Laura (eds.) Globalization, Wages, and the Quality of Jobs Five Country Studies, The World Bank, Washington, D.C., pp. 97-130.

Robertson, Raymond, Trigueros- Argüello, Alvaro; (2009) “The Effects of Globalization on Working Conditions: El Salvador 1995-2005” in Robertson, Raymond; Brown, Drusilla; Pierre, Gaëlle; Sanchez-Puerta, Laura (eds.) Globalization, Wages, and the Quality of Jobs Five Country Studies, The World Bank, Washington, D.C., pp. 131-174.

Marcouiller, Douglas; Robertson, Raymond (2009) “Globalization and Working Conditions: Case Study of Honduras” in Robertson, Raymond; Brown, Drusilla; Pierre, Gaëlle; Sanchez-Puerta, Laura (eds.) Globalization, Wages, and the Quality of Jobs Five Country Studies, The World Bank, Washington, D.C., pp. 175-202.

Robertson, Raymond; Sitalaksmi, Sari; Ismalina, Poppy; Fitriady, Ardyanto (2009) “Globalization and Working Conditions: Evidence from Indonesia” in Robertson, Raymond; Brown, Drusilla; Pierre, Gaëlle; Sanchez-Puerta, Laura (eds.) Globalization, Wages, and the Quality of Jobs Five Country Studies, The World Bank, Washington, D.C., pp. 203-236.

Robertson, Raymond; Estevadeordal, Antoni (2009) “Asymmetric Tariffs and Multilateral Resistance”, *Cuadernos de Economía Latin American Journal of Economics* 46(133), May: 3-31.

Hanson, Gordon, and Robertson, Raymond (2008) “China and the Recent Evolution of Latin America’s Manufacturing Exports” in Lederman, Daniel; Olarreaga, Marcelo; Perry, Guillermo E. eds. China and India’s Challenge to Latin America Opportunity or Threat? The World Bank, Washington D.C.

Robertson, Raymond (2008) “Labor Market Implications of Globalization in Mexico” in Asis Kumar Pain, (ed.) Globalization Latin American Experience Icfai Press, Hyderabad, India.

Robertson, Raymond (2007) “Trade and Wages: Two Puzzles from Mexico”, *World Economy*, September, 30(9), pp. 1347-1489.

Robertson, Raymond (2006) “Labor Market Implications of Globalization in Mexico” in Alberto Ortega Venzor, José Luis Paz Vega, and Rodrigo Núñez González, eds. Políticas Públicas para el Crecimiento y Desarrollo Memorias 2006 IBERGOP-Mexico.

Robertson, Raymond (2005) “Has NAFTA Increased Labor Market Integration between the United States and Mexico?” *The World Bank Economic Review*, 19: 425-448.

Kaplan, David S., Robertson, Raymond, and Maritínez González, Gabriel (2005) “What Happens to Wages after Displacement?” *Economía, The Journal of the Latin American and Caribbean Economic Association* Spring, 5(2): 197-242.

Robertson, Raymond (2005) “Defining North American Economic Integration” In: K.M. Huff, K.D. Meilke, R.D. Knutson, R.F. Ochoa, J. Rude, and A. Yunez-Naude (editors). *North American Agrifood Market Integration: Situation and Perspectives*. Proceedings of the First Annual North American Agrifood Market Integration Workshop. January. Friesen Printers. Winnipeg, Manitoba. Electronic version: <http://naamic.tamu.edu/cancun/robertson.pdf>

Robertson, Raymond (2004) "Relative Prices and Wage Inequality: Evidence from Mexico" *Journal of International Economics* December 64(2): 387-409.

Estevadeordal, Antoni and Robertson, Raymond (2004) "From Distant Neighbors to Close Partners: FTAA and the Pattern of Trade" with, in Estevadeordal, A., D. Rodrik, A. M. Taylor, and A. Velasco, eds. Integrating the Americas: FTAA and Beyond Cambridge: Harvard University Press.

Alvarez, Roberto and Robertson, Raymond (2004) "Exposure to Foreign Markets and Firm-Level Innovation: Evidence from Chile and Mexico" *Journal of International Trade and Economic Development* March, 13(1): 57-87.

Robertson, Raymond (2003) "Exchange Rates and Relative Wages: Evidence from Mexico" *North American Journal of Economics and Finance* March, 14(1): 25-48.

Hanson, Gordon H., Robertson, Raymond, and Spilimbergo, Antonio (2002) "Does Border Enforcement Protect U.S. Workers from Illegal Immigration?" *Review of Economics and Statistics* , 84(1): 73-92.

Robertson, Raymond and Dutkowsky, Donald H. (2002) "Labor Adjustment Costs in a Destination Country: The Case of Mexico" *Journal of Development Economics* February, 67(1): 29-54.

Robertson, Raymond (2000) "Wage Shocks and North American Labor Market Integration" *American Economic Review*, September, 90(4): 742-64.

Robertson, Raymond (2000) "Trade Liberalization and Wage Inequality: Lessons from the Mexican Experience" *World Economy*, June, 23(6): 827-49.

Robertson, Raymond (2000) "Inter-Industry Wage Differentials Across Time, Borders, and Trade Regimes: Evidence from the United States and Mexico" in Villasuso, Juan Manuel and Solórzano, Rafael Trejos (eds) Comercio e Integración de Las Americas, Instituto Interamericano de Cooperación para la Agricultura (ICAA): 331-344.

Coronado, Julia and Robertson, Raymond (1996) "Inter-American Economic Integration and the NAFTA: Implications of Liberalized Trade for the Caribbean Sugar Industry" *Caribbean Studies* 28(2): 120-143.

Poitras, Guy, and Robertson, Raymond (1994) "The Politics of NAFTA in Mexico" *Journal of Inter American Studies and World Affairs* Summer, 36(1): 1-36.

## **UNPUBLISHED WORKING PAPERS**

"A Model of Separation Costs, Negative Shocks, and Layoffs" with Xi Luo (Macalester College)

"The Recent Evolution of Mexico's Exports" with Gordon Hanson (UCSD and NBER)

"A Gravity Framework for Decomposing Demand and Supply Shocks to Trade" with Gordon Hanson (UCSD and NBER)

"An Alternative Threshold Approach to Purchasing Power Parity" with Scott Macdonell (UT-Austin)

"Is Mexico a Lumpy Country?" with Andrew Bernard (Dartmouth and NBER) and Peter Schott (Yale and NBER), NBER Working Paper 10898.

"A Note on the Empirics of the Lens Condition" with Andrew Bernard (Dartmouth and NBER) and Peter Schott (Yale and NBER), NBER Working Paper 11448.

“Exporting Volatility: The Rise and Fall of Mexico's Maquiladoras” with Gordon Hanson

“Worker- and job-flows in Mexico” with David Kaplan (World Bank) and Gabriel Martínez González, mimeo, Macalester College.

## CONFERENCE PRESENTATIONS

Empirical Investigations in International Trade, Estes Park, Colorado, October 10-12, 2008, “Are Mexican and U.S. Workers Complements or Substitutes?”

Midwest Economic Association, March 16, 2008, Chicago, “Are Mexican and U.S. Workers Complements or Substitutes?”

A Rising Tide: Economic and Political Relations between China and Latin America” Columbia University, New York, Monday, February 18, 2008, “China and the Manufacturing Exports of Other Developing Countries”

Immigration and Labor in a Global Economy: Annual Meeting of the International Agricultural Trade Research Consortium, January 7, 2008, Washington, D.C., “Trade and Migration: NAFTA and CAFTA”

“La integración silenciosa en América del Norte: resultados de investigación del PIERAN” December 3, 2007 El Colegio de México (Mexico City) “Are Mexican and U.S. Workers Complements or Substitutes?”

Western Economic Association Annual Meetings, Seattle, Washington, June 20, 2007, “Globalization and Working Conditions: Evidence from Cambodia and Indonesia”

“Employment and Development: and IZA/World Bank Conference” June 8-9, 2007, Bonn Germany “The Effects of Globalization on Working Conditions: El Salvador 1995-2005”

“Employment and Development: and IZA/World Bank Conference” June 8-9, 2007, Bonn Germany “A Framework for Analyzing Globalization and Working Conditions in Developing Countries”

IBERGOP, Mexico City, August 2006 “Labor Market Implications of Globalization in Mexico”

Trade, Migration, and International Development Conference (Federal Reserve Bank in Dallas) October 2006, “Globalization and Mexican Labor Markets”, presented in absentia.

Western Economic Association, San Diego, July 2006 “Are Mexican and U.S. Workers Complements or Substitutes?”

Minnesota Economic Development Conference April, 2006 “Are Mexican and U.S. Workers Complements or Substitutes?”

First Economic Colloquium on Mexico at the University of the Americas in Puebla on March 23-24, 2006. “Are Mexican Workers Complements or Substitutes?”

Empirical Investigations in International Trade, UC-Santa Cruz, November 2004 “Is Mexico a Lumpy Country?” with Andrew Bernard and Peter Schott

Latin American and Caribbean Economic Association, San Jose, Costa Rica, November 2004 “Is Mexico a Lumpy Country?” with Andrew Bernard and Peter Schott

Economía Panel Fall Meeting, San Jose, Costa Rica, November 2004 “Reconciling Variation in Post-Displacement Earnings Estimates: Evidence from Mexico” with David Kaplan and Gabriel Martínez González.

NAAMIC Workshop, Can Cun MX, May 5-8 2004 “Defining North American Economic Integration”

Minnesota International Economic Development Conference, Minneapolis, MN, April 2004 “Is Mexico a Lumpy Country?” with Andrew Bernard and Peter Schott

Minnesota International Economic Development Conference, Minneapolis, MN, April 2004 “Reconciling Variation in Post-Displacement Earnings Estimates: Evidence from Mexico” with David Kaplan and Gabriel Martínez González.

ASSA Annual Meeting, San Diego CA, January 2004 “Did NAFTA Increase Labor Market Integration between the U.S. and Mexico?”

NBER Summer Institute, Boston MA, August 4-8 2003. “Did NAFTA Increase Labor Market Integration between the U.S. and Mexico?”

IEFS Workshop, Mount Pleasant, MI, June 2003, “Did NAFTA Increase Labor Market Integration between the United States and Mexico”

Regional Integration Network Workshop, Punta del Este, Uruguay, December 2002, “Relative Prices and Wage Inequality: Evidence from Mexico”

IDB-INTAL/Harvard University Pre-Conference on FTAA and Beyond: Prospects for Integration in the Americas. Harvard University, Punta del Este, Uruguay, December 2002, “From Distant Neighbors to Close Partners: FTAA and the Pattern of Trade”

Latin American and Caribbean Economics Association Annual Meetings, October 2002, Madrid “From Distant Neighbors to Close Partners: FTAA and the Pattern of Trade” (alt title: "Estimating the Effects of the FTAA on Trade Using Asymmetric Tariff Elasticities")

IDB-INTAL/Harvard University Conference on FTAA and Beyond: Prospects for Integration in the Americas. Harvard University, Cambridge MA, May 2002, “From Distant Neighbors to Close Partners: FTAA and the Pattern of Trade”

World Bank NAFTA workshop, Washington D.C., May 2002, “Synchronization and Convergence of Real Wages across the U.S. and Mexico”

Midwest International Economics Working Group, Northwestern University, May 2002, “Exchange Rates and Real Wages: Evidence from Mexico”

Integration In the Americas Conference, University of New Mexico, April 2002, “Relative Prices and Wage Inequality: Evidence from Mexico”

Federal Reserve Bank of Dallas, Dallas, Texas, February 2002, “Relative Prices and Wage Inequality: Evidence from Mexico”

National Bureau of Economic Research, Boston, MA, Summer Institute 2001, “Relative Prices and Wage Inequality: Evidence from Mexico”

Latin American and Caribbean Economics Association Annual Meetings, Montevideo, Uruguay, 2001, “Exports and Innovation: Evidence from Chile and Mexico”

Empirical Investigations in International Trade, November 2000, “Exports and Innovation: Evidence from Chile and Mexico” with Roberto Alvarez.

Latin and Caribbean Economics Association Annual Meetings, October 2000, “Relative Prices and Wage Inequality: Evidence from Mexico”

Western Economic Association International Conference, June 2000, “Exchange Rates and Real Wages: Evidence from Mexico”

Midwest Economic Association Meetings, Chicago, March 2000, “Exchange Rates and Real Wages: Evidence from Mexico”

Access Mexico, Houston Texas, December 1999, “Trade Liberalization and Wage Inequality: Lessons from the Mexican Experience”

Southern Economic Association Meetings, New Orleans, November 1999 “Trade or Technology? Why Not Both? Evidence on Technology Choice, Wage Inequality, and International Trade”

North Central Council of Latin Americanists, Northfield, MN, September 1999 “Exchange Rates and Real Wages: Evidence from Mexico”

Latin American Meetings of the Econometric Society, Cancun, Mexico, August 1999 “Trade or Technology? Why Not Both? Evidence on Technology Choice, Wage Inequality, and International Trade”

Southern Economic Association Meetings, Baltimore, November 1998 “Relative Wages and Relative Prices: Can the Stolper-Samuelson Theorem Explain Relative Wage Movements in Mexico?”

Empirical Investigations in International Trade, Purdue University, West Lafayette, November 1998 “Relative Wages and Relative Prices: Can the Stolper-Samuelson Theorem Explain Relative Wage Movements in Mexico?”

Mid-West International Economics Meetings, Ann Arbor, October 1998 “Does Border Enforcement Protect U.S. Workers from Illegal Immigration?”

I Coloquio Académico de las Américas, San Jose, Costa Rica, March 1998 “Inter-industry Wage Differentials Across Time, Borders and Trade Regimes: Evidence from the US and Mexico”

Latin American and Caribbean Economic Association, Mexico City, October 1996. “Inter-Industry Wage Differentials and Trade with Developing Countries: The Case of the United States and Mexico”

Southern Labor Studies Conference: Labor and Free Trade October 1995 “Labor Market Integration and the Transmission of Shocks Across Countries”

Latin American Studies Association Congress, Atlanta, October 1993 “Inter-American Economic Integration and the NAFTA: Implications of Liberalized Trade for the Caribbean Sugar Industry”

International Studies Association Annual Meeting, Acapulco, November 1992 “The Politics of NAFTA in Mexico”

## **RESEARCH GRANTS**

Mellon Foundation, Faculty Development Grant, 2004-2005

National Science Foundation Research in Undergraduate Institutions (RUI), Fall 2000-Summer 2003.

Keck Grant for Student/Faculty Collaboration, Summer 2000 and Summer 2001, Macalester College.

SSRC Dissertation Grant, Spring 1996, affiliated with the Instituto de Estudios Superiores de Monterrey (ITESM), Graduate Administration Studies campus.

Fulbright Grant, Academic Year 1991-92; affiliated with El Colegio de Mexico in Mexico City.

#### **HONORS/PROFESSIONAL RECOGNITION**

Ranked top liberal economics arts economics assistant professor (for publishing) 1991-2001. See <http://econ.mckenna.edu/rankings.pdf>.

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